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BRIEF PROFILE

A Telecom Engineer with 52 years overall experience in Govt., PSU (VSNL), STPI, Tata Communications, HFCL (Connect), Videocon RJio V-Sat (Infotel Sat Com) having experience in almost all the Telecom technologies, Regulations, Legal compliances and services like CDMA, GSM, ISP, NLD, ILD, V-SAT, TV-Up-linking, Microwave, Point to Multi Point Microwave technologies. Expertise in V-SAT Technologies with more than 20 years of experience. Installed Reliance Jio V-SAT Network during 2014-16 and got migrated about 2000 Reliance Retail & Reliance Petroleum from Hughes to Reliance JIO's own new V-SAT Network. Expert in Technical, Licensing, Regulatory & Legal frame work connected with all the Telecom License Services. Worked as Technocrat & Senior Marketing Professional in Enterprise Business, Regulatory/Legal Head in the above mentioned telecom enterprises.

Presently working as Secretary General, VIRTUAL NETWORK OPERATORS ASSOCIATION (VNOAI), an industry body of all categories of licensed VNOs in India. VNOAI represents and take up issues pertaining to the nascent VNO industry with the Government and the Regulator for early resolution for the benefit of its member VNOs. Important among them being issue related to double taxation which was duly represented, vigorously followed up & consequently in the year 2018, all the charges paid by VNOs to its NSO are allowed as pass through deduction from the AGR. Many more reforms for VNO industry are in the pipeline and under active discussions with DOT/ TRAI and hopefully many of the issues being faced by the whole VNO industry in India will be addressed asap.

In my current assignment, I look after all issues related to VNO Licensing / Regulatory / Operations and integration with NSO for UL-VNO all Access services. I am also assigned as Chief Regulatory / Chief Operating Officer with a multinational MVNA, VNO & MVNE having presence in India, Europe, USA, Australia and many South American and African countries. It is one of the largest MVNO CPASSS and Global SAAS company.

As a Regulatory Head for the past 16 years in Mobile and VNO companies, I have pursued and won legal case in the famous Walky Case in favour of HFCL and saved huge penalty running into crores of rupees in favour of the organization. Recently, I have actively engaged in reducing the Bank Guarantee for access service from Rs. 1 crore per services area to Rs. 3.28 lakh per service area, which was big relief for the whole VNO industry in India.

Having expertise in GSM/ MVNO/ VNO /V-Sat/ ISP/ M2M/ IOT/ Techno-Legal-Regulatory & Licensing functions I am competent enough to provide all advisory services for almost all the Telecom Technologies in Access Services including Mobile/MVNO/VNO/V-SAT/ISP etc.

Regd. Office : 1002, Roots Tower Laxmi Nagar, District Center, Delhi -110092

- **Consultancy Services for all the Telecommunications Projects**
- **Consultancy and Liasoning Services for DoT /WPC/ MIB /TRAI**
- **Consultancy and Liasoning for Teleport and Broadcasting Service**
- **Trunk Key Projects for Teleport Maintenance of Broadcasting Services**